

# **TECHNO-COMMERCIAL BID**

Offer No. TSL/2223/Q22149 Dated : 14.06.2022 To, The HOD-Materials Materials Deptt,

OIL, Duliajan 786602

Assam (India)

Ref: Tender No. DID0230L23/O9 DT: 10.05.2022 due on 15.06.2022 at 13:00 Hrs for Forced Draft Fan with Motor assembly for Oil heater (H-101) – QTY = 01 NO. Dear Sir,

Reference to your above Tender, we are pleased to submit our Techno-commercial offer as below-

- 1. <u>Material Description-</u> Forced Draft Fan with Motor assembly for Oil heater (H-101)
- 2. Quantity Offer- As per Tender.
- 3. Currency- India National Rupees (INR).
- 4. Price Basis- FOR Duliajan
- 5. Payment Terms: 100% within 21 days of receipt & acceptance of materials at destination
- 6. <u>GST</u>- 18% Extra. Our GST No. is **24AAACT4509Q1Z2**, **HSN Code- 84145930**.
- 7. <u>Delivery period-</u> Ex-works Within 12 weeks from the date of receipt of LOI/Purchase Order.
- 8. Transit Time Approx. 15-20 days from TSL Ahmedabad
- 9. <u>Bid Validity-</u> 75 Days from Bid Closing Date.
- 10. <u>Guarantee /Warrantee</u>- Guarantee/ Warranty shall be applicable for the quality of material and workmanship for a period of 18 months from the date of dispatch/ shipment or 12 Months from the date of commissioning, whichever is earlier.

We hope our offer is in line with your requirement. However, if any clarification/confirmation is required kindly revert on us for our immediate compliance.

### For THERMOTECH SYSTEMS LTD

Signature of Authorised Signatory Name : Vinod Kumar Designation : BDM Phone No. 9016424722 Place : Ahmedabad Date :14.06.2022 sales@thermotechsystems.com



Thermotech Systems Ltd.

# **THERMOTECH SYSTEMS LIMITED**



An ISO 9001, 14001 & 45001 Company

PROPOSAL DESCRIPTION		
System	Blower Fan	
Capacity	700 CMH	
Fuel		
Industry	Oil & Gas	
Proposal No.	TSL/2223/Q22149, Rev. 00	
Proposal Date	14-06-2022	

CUSTOMER DETAILS			
Company Name	OIL India Limited		
Location Dhuliajan, Assam			
Tender No. & Date	Tender No. & Date         DID0230L23/O9, Dt: 10.05.2022		
Project BLOWER FAN SPARE			

SUPPLIER DETAILS			
Company Name	Thermotech Systems Limited		
Correspondence	Plot No. 2607-08, Phase-4, GIDC Vatva, Ahmedabad – 382 445,		
Details	Gujarat, India.		
Phone	+91-79-25840233, 25842387		
Email	sales@thermotechsystems.com		
Website www.thermotechsystems.com			
Corporate Video	YouTube (Ctrl + Click to follow link)		









# THINK OF FUEL ECONOMY: THINK OF THERMOTECH

Proposal No.	TSL/2223/Q22149	PRODUCTS BY THERMOTECH:	®
<b>Revision No.</b>	00	• THERMIC FLUID HEATER	
<b>Revision Date</b>	14-06-2026	• FIRED HEATER	
Capacity	1700 CMH	HOT WATER GENERATOR	(150) thermotech
Page No.	<b>2</b> of <b>6</b>	HOT AIR GENERATOR	SYSTEMS LTD.

# TABLE OF CONTENT

1.	COMPANY BRIEF	03
2.	TECHNICAL SPECIFICATION	04
3.	GENERAL TERMS & CONDITIONS	05

# REVISION HISTORY

Rev. No.	Date	Changes	Page No.	Requested By

Proposal No.	TSL/2223/Q22149	PRODUCTS BY THERMOTECH:	
<b>Revision No.</b>	00	• THERMIC FLUID HEATER	
<b>Revision Date</b>	14-06-2026	• FIRED HEATER	
Capacity	1700 CMH	HOT WATER GENERATOR	(ISO) TWY thermotech
Page No.	<b>3</b> of <b>6</b>	HOT AIR GENERATOR	SYSTEMS LTD.

# 1. COMPANY BRIEF

- **THERMOTECH SYSTEMS LIMITED (TSL)** is an Internationally Renowned Eco-Energy company hailing from India
- Began its operation in 1988 & has established its rock solid foothold in fabricating cutting edge industrial process heating equipment & systems for wide scope of industries.
- Served more than **3,200 industries in India & Abroad** & numbers are increasing every day.
- An *ISO 9001 2015, 45001 2018, 14001 2015* company with quality, delivery & performance commitment.
- Manufacturing space of 4,800 Sq. Yard + 2,400 Sq. Yard with 20 Mtrs. Height shed
- Manufacturing Infrastructure of delivering 300 Tons per Month
- 200 + Strong Team Members
- State of Art Manufacturing with major TPI clearance like BVIL, SGS, TPL, TUV, L&T, TPL etc.
- Well experienced team backed by Engineering Consultants for smooth project execution

## **MAJOR CLIENTELE**

SHELL, PETROFAC, CAIRN, OIL, L&T, RELIANCE, BASF, IFFCO, TOYO, INEOS, ADANI, THRUMAILAI CHEMICALS, GODREJ GROUP, VVF, ANSELL, HALEYS, RAYMONDS, RECKITT BENKISER, BALAJI WAFFERS, UFLEX LTD., FORBES MARSHALL, DNO MIDDLE EAST, GPS, FINLAYS, EMAMI, MULTITEX & MANY MORE...

## **MAJOR PRODUCT RANGE**

- 1. THERMIC FLUID HEATER (DIN 4754)
- 2. FIRED HEATER (API 560)
- 3. HOT WATER GENERATOR
- 4. HOT AIR GENERATOR
- 5. WATER BATH HEATER (API 12K)

### FUEL:

SOLID (COAL, BIO-MASS, AGRO WASTE etc.)
LIQUID (FO, LDO, HAS, CRUDE OIL etc.)
GAS (LPG, FUEL GAS, H₂, OFF-GAS etc.)
CAPACITY: Up to 50 MM Kcal/hr.



Proposal No.	TSL/2223/Q22149	PRODUCTS BY THERMOTECH:	
<b>Revision No.</b>	00	• THERMIC FLUID HEATER	
<b>Revision Date</b>	14-06-2026	• FIRED HEATER	
Capacity	1700 CMH	• HOT WATER GENERATOR	
Page No.	<b>4</b> of <b>6</b>	HOT AIR GENERATOR	SYSTEMS LTD.

	2. TECHNICAL SPECIFICATIONS			
Sr No.	Description	Qty (Quoted)		
1	Motor one number. Motor Specification: Induction, Centrifugal type, 415 Volt, 50 HZ, flame proof. RPM: 2990, Frame: E100L, KW(HP): 3.70 (5.00) IE2 Type Motor Certificate: CMRI & DGMS approved: yes			
2	Blower one number with strainer. 2 Capacity: 1700 CMH, Static Pressure: 400 mm WG at 20°C, 5 Speed: 2840 RPM, H.P: 5/2P, MOC: IS 2062			
3	Bellows for blower discharge line 02 numbers. MOC: Canvas Material / Equivalent	02 Nos.		

Painting: As per TSL Standards

TPI: Not Applicable

Testing: At OEM works

Dispatch: Trans-Shipment (Door Delivery) to Dhuliajan, Assam

Delivery: 12 Weeks from Date of PO/LOI

Payment Terms: As per OIL standard

Offer Validity: 75 Days from date of generated.

Proposal No.	TSL/2223/Q22149	PRODUCTS BY THERMOTECH:	®
<b>Revision No.</b>	00	• THERMIC FLUID HEATER	
<b>Revision Date</b>	14-06-2026	• FIRED HEATER	
Capacity	1700 CMH	HOT WATER GENERATOR	thermotech
Page No.	5 of 6	HOT AIR GENERATOR	SYSTEMS LTD.

# 3. TERMS & CONDITIONS

#### 1. ORDER CONFORMATION

All orders placed on us directly or through our regional offices will be binding on us only after our Head Office in Ahmedabad has issued an order confirmation.

#### 2. SPECIFICATIONS ETC.

Specifications, designs, dimensions, descriptions, shades of paints etc. are not binding on us in minute details and are subject to reasonable alterations without prior notice.

#### 3. PRICES

All prices are ex-works, Vatva, Ahmedabad / ex-works of our suppliers for the part of the goods to be manufactured at their works and are exclusive of transit insurance, all taxes excise and other duties & levies as applicable at the time of delivery, which shall be charged separately. Freight & octroi if any, shall be borne by the purchaser. The purchaser registered under the Sales Tax Act are advised to send sales tax registration number and date and also concessional tax form along with the purchase order. Otherwise the state/central tax concession will not be considered.

#### 4. MODE OF DELIVERY

All delivery will be ex-works, Vatva, Ahmedabad – our supplier's works. The goods may be dispatched in one or separate lots at our option. If we are required to dispatch the goods on behalf of the purchaser, on freight to pay basis, on the understanding that no liability is attached to us. The freight charges contracted by us on behalf of the purchaser will be treated as negotiated under the purchaser's authority and shall, therefore be final.

#### 5. PACKING AND FORWARDING

Packing wherever necessary will be done by us in accordance with our standard practice or as specified in our proposal.

#### 6. INSPECTION

If necessary, the goods will be offered for visual inspection only at our works, AHMEDABAD. The date of inspection will be intimated by us by 15 days in advance. If inspection is not carried out on the date so advised, we shall be free to dispatch the consignment as per the terms of delivery.

#### 7. WAREHOUSING CLAUSE

If payment is not made within 15 days of date of proforma invoice, we reserve the right to divert the ordered material. We will give a fresh delivery period and price at the time of diversion which will be binding on the purchaser and the contract cannot be rendered void on this account. If the goods cannot be diverted, charge will be made for storage, insurance and interest at the rate of 1% of the invoice value for each week or part thereof commencing 15 days from the date of proforma invoice. Warehousing charge is subject of a maximum of 5%.

#### 8. PAYMENT

(A) **Advances** paid against an order shall not be subject to any interest. We shall have right to adjust against such advances payments, which might become due to delay in lifting the ordered equipment or because of any incidental expenses we may incur on the purchaser's behalf. The advances shall be forfeited in case request for cancellation of order is accepted by us. (B) **Interest** at 24% will be charged on overdue bill payment as per P.O. Terms Condition.

#### 9. GENERAL LIEN

We shall be entitled to general lien on goods in our possession or dispatched for all money due to us from the purchaser, both under the contract or any other account and we shall also be entitled to apply any money in our hands under any contract due to us under any other contracts.

#### **10.** FORCE MAJEURE

This offer is subjected to force majeure by which it means causes such as war, invasion, civil disobedience, government orders or restrictions, strikes, lockouts, riots, fires, epidemics, sabotages, trade embargoes, earthquakes, floods, accidents, breakdown of machinery, delay or inability to obtain labor, raw materials, wagons, shipping space or any other causes whatsoever beyond our reasonable control, affecting us or our sub-contractors, suppliers etc.

Proposal No.	TSL/2223/Q22149	PRODUCTS BY THERMOTECH:	
<b>Revision No.</b>	00	• THERMIC FLUID HEATER	
<b>Revision Date</b>	14-06-2026	• FIRED HEATER	
Capacity	1700 CMH	HOT WATER GENERATOR	(ISO) thermotech
Page No.	<b>6</b> of <b>6</b>	HOT AIR GENERATOR	SYSTEMS LTD.

#### 12. WARRANTY

All our equipment is thoroughly inspected before dispatch & therefore can be depended upon for long and trouble-free services. We undertake to make good by replacement or repair, defects arising out of faulty design, material or workmanship within 12 months of the date of dispatch, provided that if we so require, the parts are respect of which a claim is made, must be sent at purchaser's expenses to our works before liability can be entertained under this clause. Such expense will be refunded if our liability is admitted.

Bought out components are guaranteed by us only to the extent of guarantees given to us by our suppliers. Electrical components such as heaters, contactors, motors etc. rubber components & instruments such as pressure gauges, thermometers, combistats etc. are however not covered under this warranty. This warranty is valid subject to:

- 1. Installation having been completed within 3 months of dispatch of equipment & as per our installation instructions.
- 2. The supply / installation having been formally accepted as per the handling over clause no. 13 (below).
- 3. Supply of right fuel as per relevant IS specification available.
- 4. The equipment being operated & maintained as per our operation & maintenance manual.
- 5. The equipment or part thereof not being subject to accident, alteration, abuse or misuse.

#### 13. COMMISSIONING

Commissioning service offered at the rate and terms mentioned in the quotation covers reasonable number of visits / meetings to:

- 1. Help in preparing the user to safely unload the material, when received.
- 2. Discuss installation details in terms of physical / technical requirements.
- 3. Make the user conversant with statutory requirements if any.
- 4. Discuss details of requirements in respect of power supply, feed system, fuel system, etc.
- 5. Ensure that the installation has finally been made as recommended.
- 6. Commission the unit for a short run from point of view of mechanical working and to set various controls necessary.
- 7. Conduct demonstration for the purpose of user's education for equipment operation and maintenance.

#### 14. HANDING OVER

Unless otherwise specified in the order and accepted, handing over the equipment and/or installation would be considered as completed and a formal completion certificate shall be issued by the purchaser/user if: -

- 1. The material has been supplied as per the terms of scope of supply or with agreed deviations, if any.
- 2. Erection: If involved, has been completed generally as per the terms of order or with unavoidable deviations.
- 3. The equipment has been commissioned, if applicable, generally as agreed or the equipment and/or installation has been put to commercial use either with or without the help of our engineer.

The purchaser/user is expected to put the equipment to commercial use only after issuing a formal completion certificate. Our responsibility in terms of warranty shall cease straight away if the equipment is put to use without formal taking over.

#### 15. CANCELLATION

Order received & acknowledge by us shall not be subject to cancellation, either wholly or partly or any reason whatsoever without our consent.

#### 16. JURISDICTION

All contracts between purchasers & ourselves are deemed to be entered into, at Ahmedabad, and are therefore subject to the jurisdiction of courts at Ahmedabad.



# **UNPRICE BID**

Offer No. TSL/2223/Q22149 Dated : 14.06.2022

Τo,

The HOD-Materials Materials Deptt, OIL, Duliajan 786602 Assam (India)

Ref: Tender No. DID0230L23/O9 DT: 10.05.2022 due on 15.06.2022 at 13:00 Hrs for Forced Draft Fan with Motor assembly for Oil heater (H-101) – QTY = 01 NO.

Dear Sir,

Reference to your above Tender, we are pleased to submit our Price offer as below -

Sr. No.	Particular	Price
1	Basic material Value	QUOTED
2	Pre-Despatch Inspection charges	QUOTED
3	Packing & Forwarding Charges	QUOTED
4	Total Ex works Value (1+2+3).	QUOTED
5	GST on Total Ex-works value @ 18%	QUOTED
6	Total FOR Despatching Station value (4+5+6).	QUOTED
7	Freight Charges up to Destination inclusive of GST.	QUOTED
8	Total Price	QUOTED

Yours faithfully,

For THERMOTECH SYSTEMS LTD



Signature of Authorised Signatory

Name : Vinod Kumar

Designation : BDM

Phone No. 9016424722

Place : Ahmedabad

Date :14.06.2022

sales@thermotechsystems.com

#### Thermotech Systems Ltd.



Annexure-K

#### Ref. No. TSL/2223/Q22149 Dated : 14.06.2022

### <u>Sub:</u> <u>Undertaking of authenticity of information/documents submitted</u> <u>Ref</u>: Your tender No. DID0230L23/O9 DT: 10.05.2022

To, The HOD-Materials Materials Deptt, OIL, Duliajan

Sir,

With reference to our quotation against your above-referred tender, we hereby undertake that no fraudulent information/documents have been submitted by us.

We take full responsibility for the submission of authentic information/documents against the above cited bid.

We also agree that, during any stage of the tender/contract agreement, in case any of the information/documents submitted by us are found to be false/forged/fraudulent, OIL has right to reject our bid at any stage including forfeiture of our EMD and/or PBG and/or cancel the award of contract and/or carry out any other penal action on us, as deemed fit.

Yours faithfully, For THERMOTECH SYSTEMS LTD

Signature of Authorised Signatory Name : Vinod Kumar Designation : BDM Phone No. 9016424722 Place : Ahmedabad Date :14.06.2022



Thermotech Systems Ltd.



#### Annexure-XX

### Ref. No TSL/2223/Q22149 Dated : 14.06.2022 Tender No DID0230L23/09 Dated : 10.05.2022

To, The HOD-Materials Materials Deptt, OIL, Duliajan

Dear Sirs,

"We have read the clause regarding restrictions on procurement from a bidder or a country which shares a land border with India; We certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority.

We hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered. [Where evidence of valid registration by the Competent Authority shall be attached.]"

We also agree that, during any stage of the tender/contract agreement, in case the above information/ documents submitted by us are found to be false, Oil India Limited has the right to immediately reject our bid/terminate contract at any stage and carry out further legal action on us in accordance with law.

Yours faithfully,

For THERMOTECH SYSTEMS LTD

Signature of Authorised Signatory Name : Vinod Kumar Designation : BDM Phone No. 9016424722 Place : Ahmedabad Date :14.06.2022



Thermotech Systems Ltd.